



D.C. Everest Area School District

6300 Alderson Street
Weston, WI 54476
Phone 715-359-4221

Kristine A. Gilmore, Ed.D.
Superintendent

MISSION STATEMENT

D.C. Everest Area School District, in partnership with the community, is committed to being an innovative educational leader in developing knowledgeable, productive, caring, creative, responsible individuals prepared to meet the challenges of an ever-changing global society.

TO: Dr. Kristine Gilmore, Superintendent
FROM: Jack E. Stoskopf, Jr., Assistant Supt. for Business/Personnel Services
RE: School Milk Bids
DATE: July 13, 2010

Attached is a summary of the bid information received from Dean Foods/Morning Glory and Swiss Valley Farms for milk prices for the 2010-2011 school year.

I wish to thank Christine Welsh, Supervisor of Food Services, for her work on executing the bid process.

It is recommended that we accept the bid from Dean Foods/Morning Glory for 2010-2011.

Milk Bid Recap 2010-2011

Opening: 9:30 AM June 28, 2010

10.3.-2

	<u>Skim White</u>	<u>Total</u>	<u>Skim Choc</u>	<u>Total</u>	<u>1% White</u>	<u>Total</u>	<u>Annual Total</u>
Usage	65000		820000		269000		
Morning Glory Dairy	\$ 0.1925	\$ 12,512.50	\$ 0.1990	\$ 163,180.00	\$ 0.2000	\$ 53,800.00	\$ 229,492.50
Prairie Farms	\$ 0.2015	\$ 13,097.50	\$ 0.2227	\$ 182,614.00	\$ 0.2008	\$ 54,015.20	\$ 249,726.70
					Difference		\$ 20,234.20

*Price comparison for Prairie Farms subtracts the cost of straws (\$.0003) as indicated on their bid.



MORNING GLORY DAIRY

SCHOOL MILK BID FOR 2010-2011

DATE: June 16, 2010

SCHOOL OR SCHOOL SYSTEM

D.C. Everest School District
Christine L. Welsh, Supervisor of Food Services
9302 Schofield Avenue
Weston, WI 54476

LOCAL DISTRIBUTOR:

The Milkman
5306 Springbrook Drive
Wausau, WI 54401
(715)845-6989

Graykowski Distributing
4012 Central Drive
Wausau, WI 54403
(715)849-3936

- 1/2 PINT VITAMIN D
- 1/2 PINT 2% REDUCED FAT
- .2000 1/2 PINT 1% LOW FAT
- .1925 1/2 PINT SKIM FAT FREE
- 1/2 PINT CHOCOLATE 1%
- .8003 PINT - CHUGS
- .4555 1/2 PINT ORANGE JUICE

- .1990 1/2 PINT CHOCOLATE SKIM
- .2330 1/2 PINT STRAWBERRY 1%
- 2.2422 1/2 GALLON BUTTERMILK
- 6.9500 5 LB. COTTAGE CHEESE
- 5.5000 5 LB. SOUR CREAM
- 5.7201 5 LB. YOGURT
- .5028 6 OZ. YOGURT
- 1.7291 GALLON FRUIT DRINK

ESCALATION CLAUSE

The prices for dairy products specified in this bid are based upon the current raw milk cost of \$20.88 per hundred weight CLASS I, which is the CMPC announcement for the month of June, 2010. According to CMPC for each +/- \$.10/cwt change in the announced Class I skim milk price, the per unit prices for 1/2 pints will change as follows: Vitamin D .00052, reduced fat 2% .00053, low fat 1% .00053, and fat free skim .00054.

According to CMPC Class I butterfat cost, for each +/- \$.10/lb. change in the announced butterfat price, the per unit prices for 1/2 pints will change as follows: Vitamin D .0018, reduced fat 2% .0011, low fat 1% .0005, and fat free skim .0001.

If market conditions require Morning Glory Dairy to have an rBST/rBGH free milk supply, then the price increase to procure that supply will be the amount reflected on the CMPC announcement. As of April, 2008, the CMPC announcement indicates a cost of \$.90/cwt.

You will be notified 10 days prior to any necessitated change in price.

TERMS

Net, 30 days from receipt of invoice.

Thank you for the opportunity to submit this bid.

Sincerely,

Paul Kernosky
Sales Coordinator
E-mail: Paul_Kernosky@deanfoods.com
PK/ns





Prairie Farms
Swiss Valley Division
3510 Central Ave
Dubuque, IA 52001
563-582-7206

2010-2011 MILK BID

JUNE 2010 PRICING

HFPT 1%	.2038
HFPT SKIM	.2018
HFPT SKIM CHOCOLATE	.2230
HFPT 1% STRAWBERRY	.2050
HFGL BUTTERMILK	2.9155
5# SOUR CREAM	6.6154
ALL 16 OZ PLASTIC PINTS	.7000
ALL 6 OZ YOGURTS	.5769
ALL 5# YOGURTS	6.6964
5# COTTAGE CHEESE	7.2200

JUNE ESCALATOR INCLUDED WITHIN THIS LETTER. REFRIGERATION UNITS CURRENTLY SUPPLIED TO YOUR LOCATIONS WILL AGAIN BE PROVIDED. STRAWS WILL BE PROVIDED.

THANK YOU FOR THE OPPORTUNITY TO BID YOUR MILK PROGRAM.

SINCERELY,

STACY WAND
SALES MANAGER
PRAIRIE FARMS-SWISS VALLEY DIVISION
DUBUQUE, IA 52001
563-582-7201 EXT 271